ProfessionalEdge Winning Tips



The Importance of Run-Off Cover

Run-off Cover is one of the most overlooked features when considering Professional Indemnity insurance for small businesses.

Often, run-off cover is one of the final considerations and probably the least understood by policyholders given the complexity and lack of understanding of claims-made policies.

To assist in overcoming this, AIG now provides free automatic 84 months (7 years) run-off cover across most of the ProfessionalEdge product suite, subject to the insured meeting certain criteria.

Easily quote and bind ProfessionalEdge policies online via Sunrise or the AIG Transact Business Portal.

Winning Tip No. 1

Managing the exposure of a small business if they cease to trade or are acquired is vital.

Given the claims-made nature of a Professional Indemnity policy, ensuring policyholders have "Run-Off" cover is essential.

AIG policyholders can rest easy knowing that claims made against them for civil liability arising from professional services performed prior to a run-off event can be notified up to 84 months (7 years) following the expiry of the policy (conditions apply).



For more information and sales tools: www.aig.com.au/ProfessionalEdge

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